

Lisa Perri
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March 12, 2012

National LGBT Bar Association
1301 K Street, NW, Suite 1100 East Tower
Washington, DC 20005

To whom it may concern:

I am a first year student at Rutgers School of Law – Newark and am very interested in being considered for the opportunity to join Prudential as a 2012 Summer Law Intern. I believe that my academic studies in law and international business, combined with my prior professional experience working within the fields of law and finance for The Hartford Financial Group and PepsiCo, have given me the skills necessary to be an asset to Prudential.

Before starting law school, I worked in the complex claims group at The Hartford Financial Group, where my day-to-day activities involved working on cases at varying stages of the litigation process. I was required to fully analyze the allegations of each lawsuit and the corresponding policy implications it had in order to make the necessary coverage determinations and recommendations to upper management. Further, I was responsible for drafting reservation of rights letters which laid out specifically The Hartford's position on several issues in the areas of toxic tort, construction defect and asbestos litigation.

In law school, I have started working with Professor Alan Hyde, assisting him with research on various labor law issues. Professor Hyde asked me to work with him after learning that I have had experience co-authoring a research paper on the role of national culture on emotional intelligence based on data I collected from French and German business students. That paper was accepted to be presented at two academic conferences.

I am confident that my academic record and solid research and writing skills are strong qualifications for a position in the 2012 Summer Law Intern Class at Prudential. As requested, I have enclosed a copy of my resume, transcript, and list of references for your review. If I can provide any additional information in support of my application, please do not hesitate to let me know. I look forward to hearing from you in the near future to discuss my interest and qualifications. Thank you for your consideration.

Respectfully,

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EDUCATION

Rutgers School of Law - Newark, Newark, New Jersey

Candidate for J.D. Degree, May 2014

Academics: GPA: 3.60

Honors: Dean's Scholarship—*partial tuition scholarship based upon academic merit*
C. Willard Heckel Scholarship

Activities: Domestic Violence Advocacy Project volunteer

Quinnipiac University, Hamden, Connecticut

B.S. in International Business, Minor in European Union Studies, May 2009

Honors: Dean's List (*Junior Year*)

Activities: Debate Team, Vice-President of International Business Society, Student Teaching Academic Resource, Computer Help Desk Supervisor

EXPERIENCE

Professor Alan Hyde, Rutgers School of Law – Newark, Newark, New Jersey

Research Assistant, January 2012 – Present

Assist with the research and compiling of information regarding current projects in the field of labor law.

The Hartford Financial Group, Hartford, Connecticut

Complex Claims Account Representative, July 2009 - July 2011

Worked together with in-house counsel to research and make liability assessments and recommendations to upper management on accounts dealing with; toxic tort, construction defect, asbestos and environmental litigation. Attended and participated in several mediations. Partook in negotiations with other companies concerning entering into and continuing cost-share agreements.

Pepsi Bottling Group, Somers, New York

Junior Financial Analyst, Summer 2008

Involved with the reconciliation and analysis of financial results for the Northeast division. Aided upper management with creating the quarterly results report, which was presented to the president of the company.

Cartus, Danbury, Connecticut

Junior Accounting Analyst – Intercultural Department, Summer 2007

Responsible for the proper coding and entry of billing items for the purpose of recognizing revenue. Helped create a new work flow process that allowed for faster and more efficient handling of billing documents.

PRESENTATIONS

Presented co-authored research paper - "***The Impact of Culture on Emotional Intelligence: A comparison of French and German business students***" – at two academic conferences: Northeast Decision Sciences Institute (*Fall 2008*) and Quinnipiac University's Conference on Trends in Global Business (*Fall 2008*)

ADDITIONAL INFORMATION

Proficient in conversational Spanish. Enjoy travel, playing guitar and running outdoors.

Lisa Perri References

Professor Alan Hyde - Professor of Law and Sidney Reitman Scholar
Rutgers School of Law – Newark, Newark, NJ
(973) 353-3163
hyde@andromeda.rutgers.edu

Professor Judy Gedge – Assistant Professor of Business Law
Quinnipiac University, Hamden, CT
(203) 582-3728
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Joanna Canelos – Market/Product Risk Associate, Capital Markets
Prudential Retirement, Iselin, NJ
(732) 482-2532
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Unofficial Semester Grades/Classes

Student Name: LISA M PERRI

Fall 2011 SCHOOL OF LAW - NEWARK

Program: LAW

Degree Sought: JURIS DOCTORATE

Course Title	School	Dept	Course	Sect	Credits	Pref	Grade
CONTRACTS	23	600	503	01	4		A-
CRIMINAL LAW	23	600	506	03	3		B+
LEGAL RES & WRIT I	23	600	520	02	1		N/A
TORTS	23	600	511	01	4		B+
PROPERTY	23	600	508	03	4		A

Degree Credits

15.0

Term Avg

Cumulative Avg

***** END OF TRANSCRIPT *****